



JEFF STEWART

VICE PRESIDENT OF SALES



Jeff Stewart has more than 15 years of experience in sales and marketing across multiple brand channels and product lines. He has worked for multi-million dollar corporations to help grow their brands and distribution channels, as well as grown his own businesses with an entrepreneurial spirit.

Jeff has a solid record of strategic thinking and focuses on finding the right solutions to help each client realize their goals, doing so with a creative twist! He managed and built relationships with beverage distributors, contributing over \$2.5 million in business. His expertise in strategic promotional programs and point-of-sale product placement earned him the market leader position on his team, managing national chain customers.

Jeff excels at thinking outside of the box and considers tailored solutions for each client that may not have been considered before. He has the innate ability to pull together comprehensive marketing and advertising plans that focus on building target market awareness and brand support.

At Clear Channel Communications Radio, he consistently ranked in the top three account executives in sales performance, successfully working with team members and prospects to find exceptional solutions that exceeded expectations.

As an entrepreneur, Jeff owned and managed his own construction company, designing and building custom, innovative projects for clients. Through a process of relationship building and needs assessment, he delivered quality construction results with superior customer service, leading to repeat business and referrals. He understands what it takes to run a business, the importance of the bottom line, and finding creative solutions to needs while maintaining integrity and best practices.